ENG 3PX3 - Engineering Economics



Sensitivity Analysis

L03 Recap: Marginal Value Change

→The marginal net value of oranges is the extra net value obtained from one more orange:

 $\Delta NV_{Oranges}(x) = NV_{Oranges}(x + 1 \text{ orange}) - NV_{Oranges}(x)$

 \rightarrow Considering the units of x (i.e., # of oranges), the marginal value change compared to the parameter change that produced it is the *current conversion rate* (of oranges into net value):

 $\frac{\Delta NV_{Oranges}}{\Delta Oranges}$

 \rightarrow Alternatively,

$$NV'_{Oranges}(x) = \frac{dNV_{Oranges}}{dOranges}$$

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Sensitivity Analysis Introduction

 \rightarrow What's the change in NV when you receive from one extra orange?

- Marginal analysis is an economic tool for determining the impact of a decision on net value, especially when the decision is incremental (e.g., change in NV with one more orange)
- Sensitivity analysis is a way to explore how sensitive the model (i.e., NVF) is to changes in its inputs or parameters (like conversion factors).
 - In other words, sensitivity analysis is like conducting marginal analysis for each variable separately and comparing the results (often visually, with a spider or tornado plot)



→Suppose technical analysis of pipe diameter leaves us (after modelling its impact on NVF) with a cost per week function for nanoRIMS as follows:

 \rightarrow Cost per week = Original cost per week + $\Delta Cst_{pump} + \Delta Cst_{tube}$ diameter uncertainty

$$= \$202.04 + \frac{\$10}{52} \times \frac{\rho \mathcal{V} \left(\frac{32}{\pi D^4} \left(\frac{\pi}{\pi} + 12\nu L\right) + g\Delta z\right)}{10 \text{ mW}} + \$1.1875 \frac{\pi D^2}{\text{cm}^2}$$

 \rightarrow (At least around pipe inner diameter of D = 6.35 mm and the following other parameter values:

- $\dot{\mathcal{V}} = 350 \text{ mL/min} = 5.83 \text{e-}6 \text{ m}^3/\text{s}$ is the volumetric flow rate,
- $\rho = 1000$ kg/m³ and $\nu = 1e-6$ m²/s are the density and kinematic viscosity of water,
- $g = 9.81 \text{ m/s}^2$ is the Earth's gravitational acceleration,
- L = 30 cm is the length of the tube,
- $\Delta z = 20$ cm is the (max) elevation change provided by the pump)



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How sensitive is the NV to changes in pipe diameter?



→The marginal rate of change of NV per change in pipe diameter at the input set of parameters is the partial derivative of NV wrt pipe diameter evaluated at that set of inputs.

 \rightarrow NV per week is benefits per week – cost per week = \$896/wk – cost per week, where:

 \rightarrow So.

$$Cost \text{ per week} = \$202.04 + \frac{\$10}{52} \times \frac{\rho \dot{\nu} \left(\frac{32 \dot{\nu}}{\pi D^4} \left(\frac{\dot{\nu}}{\pi} + 12\nu L\right) + g\Delta z\right)}{10 \text{ mW}} + \$1.1875 \frac{\pi D^2}{\text{cm}^2}$$
$$\frac{\partial NV}{\partial D} = \frac{\partial}{\partial D} \left(+ \frac{\$896}{\text{wk}} - \frac{\$202.04}{\text{wk}} - \frac{\$10}{52} \times \frac{\rho \dot{\nu} \left(\frac{32 \dot{\nu}}{\pi D^4} \left(\frac{\dot{\nu}}{\pi} + 12\nu L\right) + g\Delta z\right)}{10 \text{ mW}} - \$1.1875 \frac{\pi D^2}{\text{cm}^2} \right)$$
$$\frac{\partial NV}{\partial D} = -\frac{\$10}{52} \times \frac{\rho \dot{\nu} \left(-4 \frac{32 \dot{\nu}}{\pi D^5} \left(\frac{\dot{\nu}}{\pi} + 12\nu L\right) \right)}{10 \text{ mW}} - \$1.1875 \frac{\pi 2D}{\text{cm}^2}$$

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$$\frac{\partial NV}{\partial D} = -\frac{\$10}{52} \times \frac{\rho \dot{\mathcal{V}} \left(-4\frac{32 \dot{\mathcal{V}}}{\pi D^5} \left(\frac{\dot{\mathcal{V}}}{\pi} + 12\nu L\right)\right)}{10 \text{ mW}} - \$1.1875 \frac{\pi 2D}{\text{cm}^2}$$

Substituting in the parameter values we'd then have the rate of change of NV with respect to pipe diameter at the specific set of input values (i.e., we'd know how *sensitive* net value is to pipe diameter at this point).



Sensitivity Analysis

 \rightarrow To see how the model is affected by a specific input parameter, we can perform a sensitivity analysis

- We change one parameter at a time, with all other things being equal (Ceteris Paribus)
 - 1. Determine the possible range of variation of one parameter,
 - 2. Evaluate the model outcome over this range
 - 3. Determine how (and whether) key conclusions change
 - 4. Select decisions that give the lowest and highest expected net value considering probabilities (if conclusions change).



Sensitivity Analysis: nanoRIMS

 \rightarrow How sensitive is the NV to changes in each of the parameters? \rightarrow Recall the NVF for nanoRIMS:

$$NV = \frac{\$896}{\text{week}} - \left(C_{ingred} + C_{space} + C_{time} + C_{device}\right)$$

 \rightarrow After technical analysis we included the cost of pump and tubing uncertainty $_{NV}$

$$=\frac{\$896}{\text{week}} - \left(\frac{\$5}{100 \text{ mL}} \times q_{ingred} + \frac{\$12.5}{\text{hr}} \times \frac{1}{8} \times t_{FumeHood} + \frac{\$15}{\text{hr}} \times t_{GradStudent} + C_{device} + \frac{\$10}{52} \times \frac{\rho \dot{\mathcal{V}} \left(\frac{32 \dot{\mathcal{V}}}{\pi D^4} \left(\frac{\dot{\mathcal{V}}}{\pi} + 12 \nu L\right) + g \Delta z\right)}{10 \text{ mW}} + \$1.1875 \frac{\pi D^2}{\text{cm}^2}$$

 \rightarrow How many parameters are there?

Sensitivity Analysis: nanoRIMS

$$NV = \frac{\$896}{\text{week}} - \left(\frac{\$5}{100 \text{ mL}} \times q_{ingred} + \frac{\$12.5}{\text{hr}} \times \frac{1}{8} \times t_{FumeHood} + \frac{\$15}{\text{hr}} \times t_{GradStudent} + C_{device} + \frac{\$10}{52} \times \frac{\rho \dot{\mathcal{V}} \left(\frac{32 \dot{\mathcal{V}}}{\pi D^4} \left(\frac{\dot{\mathcal{V}}}{\pi} + 12 \nu L\right) + g\Delta z\right)}{10 \text{ mW}} + \$1.1875 \frac{\pi D^2}{\text{cm}^2}\right)$$

- \rightarrow How many parameters are there?
 - This equation has the following variables q_{ingred} , $t_{FumeHood}$, $t_{GradStudent}$, C_{device} , D, ρ , $\dot{\mathcal{V}}$, ν , L, g, Δz .
 - There are also other terms that are hiding because we've substituted them in: $\frac{\$12.5}{br}$ is the cost of occupying the entire fume

hood, $\frac{1}{2}$ is the fraction of the fume hood we're estimating nanoRIMS will take up, etc.

- You might perform a sensitivity analysis on this for different reasons:
 - On a decision variable like *D* (water tube's internal diameter), sensitivity analysis tells you whether you should increase or decrease the variable, other things equal.
 - On a parameter we don't choose like g (gravitational acceleration near the Earth), sensitivity analysis tells you how important it is to determine it more precisely (if off by 1%, how big of a deal is this? How much can we trust the result?)



Sensitivity Analysis Visualization

 \rightarrow We can visualize the sensitivity of the NVF to certain parameters by using:

- A spider plot
- A tornado plot

→Multiple NVF parameters can be plotted on the same graph to compare their effect on NV and determine the parameters it's most sensitive to



Spider Plot



Spider Plot in Excel

 $\rightarrow \! \text{Determine}$ the base case for your NVF

- \rightarrow Choose one NVF parameter to change
 - Change the parameter by x% (e.g. -20%, 20% etc.)
 - In a table recalculate NV after each time you have changed the parameter, keeping all other parameters at the base case.
- →Repeat for another NVF parameter to change (keeping all others, including the first one you changed, at the base case)
- →Repeat steps above until you have investigated all the parameters you want to investigate



Spider Plot Example: Exploring a decision Variable

pi	3.14				nanoRIMS											
V (flow rat	5.83E-06	m3/s						per wee	k needed							
ρ	1000	kg/m3			Ingredients	\$5	/100 mL	2	100 mL							
v (kinemat	1.00E-06	m2/s			Fume Hood Time	\$1.56	/hr	98	hr							
g	9.81	m/s2			Device	\$600	/yr	0.019231								
L	3.00E-01	m			Grad Student Time	\$15	/hr	2.5	hr							
z	0.2	m			Cost pump	\$38										
D	6.35E-03	m		$ \rightarrow $	Cost tube uncertaint	\$2										
W	1.96E+00	W			NV (rel to Purchasing	\$644.58	/week									
						%change	D	W	Coumo	Cuncertair	NVF					
Ontimizing	Decision	Variable				-80	1 27F-03	2 69E+00	5 17F+01	6 01F-02	\$632.07	,				
optimizing	Decision	Variable				-70	1.91F-03	2.11F+00	4.05F+01	1.35E-01	\$643.21					
nanoRIMS			S			-60	2.54F-03	2.01F+00	3.86F+01	2.41F-01	\$644.99	•				
			per week	needed		-50	3.18E-03	1.98E+00	3.81E+0				NIV/			
Ingredient	\$ 5	/100 mL	2	100 mL		-40	3.81E-03	1.97E+00	3.79E+0				INV			
Fume Hoo	\$1.56	/hr	98	hr		-30	4.45E-03	1.97E+00	3.78E+0	\$648.00						
Device	\$600	/vr	0.019231			-20	5.08E-03	1.96E+00	3.78E+0	\$646.00 \$644.00	•		• • • •			
Grad Stud	\$15	/hr	2.5	hr		-10	5.72E-03	1.96E+00	3.78E+0	\$642.00	•			•••	•••	
Cost pump	\$38					0	6.35E-03	1.96E+00	3.78E+0	≥ \$640.00					-	
Cost tube	\$1.50					10	6.99E-03	1.96E+00	3.77E+0	≥ \$638.00					-	
NV (rel to	\$644.58	/week				20	7.62E-03	1.96E+00	3.77E+0	\$634.00						
		-				30	8.26E-03	1.96E+00	3.77E+0	\$632.00						
D	6.35E-03	m				40	8.89E-03	1.96E+00	3.77E+0	\$630.00						
W	1.96E+00 W			50	9.53E-03	1.96E+00	3.77E+0	U.UUE+00 2.UUE-03 4.UUE-03 6.00E-03 8.00E-03 1.00E-02 1.20E			DE-02 1.40E-02					
						60	1.02E-02	1.96E+00	3.77E+0			I	ube Diame	ter (m)		
						70	1.08E-02	1.96E+00	3.77E+01	4.35E+00	\$641.76	5			1 /	McMaster
						80	1.14E-02	1.96E+00	3.77E+01	4.87E+00	\$641.23	.87E+00 \$641.23		-	14	University

Spider Plot Example: Exploring a decision Variable

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g	9.81	m/s2			Device		\$600	/yr	0.019231				
L	3.00E-01	m			Grad Student T	ïme	\$15	/hr	2.5	hr			
z	0.2	m			Cost pump		\$38						
D	6.35E-03	m			Cost tube unce	rtaint	\$2						
W	1.96E+00	W			NV (rel to Purch	nasing	\$644.58	/week					
							1.47		~				
					D)	W	Cpump	Cuncertair	NVF			
Optimizing Decision Variable			1.0/E-03	3.43E+00	0 6.59E+01	4.23E-02	\$617.85						
	,					1.33E-03	2.56E+00	4.93E+01			NV		
nanoPIMS				1.66E-03	2.21E+00	4.25E+01				Log Scale	\$650.00		
		nanoninio	nor wool	needed		2.08E-03	2.06E+00	3.97E+01					\$635.00
Ingradiant	ĆE	/100 ml	2 2	100 ml		2.00E-03		3.85E+UI	-				-5645.00
Ingredient	<u>کې</u>	/100 mL	2	100 mL		3.25E-03		3.81E+01					_\$640.00 -
Fume Hoo	\$1.50	/nr	98	nr			1.972+00	3.79E+01		1			-\$635.00-
Device	\$600	/yr	0.019231	-		5.00E-03		3.70E+01	_ ≥				_\$630.00 -
Grad Stud	Ş15	/hr	2.5	hr		0.33E-03	1.900+00	3.70E+01					-\$625.00-
Cost pump	\$38					0.02E.03		3.77E+01					\$620.00
Cost tube	\$1.50					9.92E-03	1.900+00	3.77E+01				\backslash	\$615.00
NV (rel to	\$644.58	/week				1.246-02	1.900+00	3.77E+01	c			6	\$613.00
						1.045.02		3.77E+01	1 1 00F-03	2	1 00E-02		5610.00 1_00E_01
D	6.35E-03	m				1.94E-02		$2.77E \pm 01$	1 1.000-003	,	Tube Diameter (ml	1.006-01
W	1.96F+00	W				2.425-02		2.77E+01	2			1	
	1.002.00	••			· · · ·	3.03E-02	1.902+00	J.77ETUI	J. 122. VI	Y			-

Spider Plot Example: Changing Parameter Values

→Simple Version: -20% & +20% for each parameter:



Example Spider Plot Table

→Detailed Version: 11 points from -50% to +50% -> Generate data automatically using What-If Analysis!

		Base case	-50%	-40%	-30%	-20%	-10%	0%	10%	20%	30%	40%	50%
Ingredient	Cost	\$5.00	\$2.50	\$3.00	\$3.50	\$4.00	\$4.50	\$5.00	\$5.50	\$6.00	\$6.50	\$7.00	\$7.50
	NV	\$644.58	\$649.58	\$648.58	\$647.58	\$646.58	\$645.58	\$644.58	\$643.58	\$642.58	\$641.58	\$640.58	\$639.58
Space	Cost	\$1.56	\$0.78	\$0.94	\$1.09	\$1.25	\$1.41	\$1.56	\$1.72	\$1.88	\$2.03	\$2.19	\$2.34
	NV	\$644.58	\$721.14	\$705.83	\$690.52	\$675.20	\$659.89	\$644.58	\$629.27	\$613.95	\$598.64	\$583.33	\$568.02
Time	Cost	\$15.00	\$7.50	\$9.00	\$10.50	\$12.00	\$13.50	\$15.00	\$16.50	\$18.00	\$19.50	\$21.00	\$22.50
	NV	\$644.58	\$663.33	\$659.58	\$655.83	\$652.08	\$648.33	\$644.58	\$640.83	\$637.08	\$633.33	\$629.58	\$625.83
Device	Cost	\$600.00	\$300.00	\$360.00	\$420.00	\$480.00	\$540.00	\$600.00	\$660.00	\$720.00	\$780.00	\$840.00	\$900.00
	NV	\$644.58	\$650.35	\$649.20	\$648.04	\$646.89	\$645.73	\$644.58	\$643.43	\$642.27	\$641.12	\$639.96	\$638.81

Spider Plot in Excel

 \rightarrow Optional: You can center the NVs to the base case by subtracting the calculated NV by the base case NV.

→For each parameter, plot the calculated NVs as a function of % Parameter Change

 \rightarrow Insert a legend



Spider Plot





Tornado Plot





Tornado Plot in Excel

- $\rightarrow \! \text{Determine}$ the base case for your NVF
- \rightarrow Choose one NVF parameter to change
- \rightarrow Change the parameter by x% and –x% (e.g. 20%, -20%)
- \rightarrow In a table calculate NV with the change in parameter
- \rightarrow Return NVF to base case
- \rightarrow Choose another NVF parameter to change

→Repeat steps above until you have investigated all the parameters you want to investigate



Tornado Plot in Excel

 \rightarrow Center the NVs to the base case by subtracting the calculated NV by the base case NV.

 \rightarrow Plot the centered NVs as a function of % Parameter Change in a stacked bar plot \rightarrow Insert a legend

	-20%	20%	-20%	20%	
Ingredients	\$646.58	\$642.58	\$2.00	-\$2.00	
Space	\$675.20	\$613.95	\$30.63	-\$30.63	
Device	\$646.89	\$642.27	\$2.31	-\$2.31	
Time	\$652.08	\$637.08	\$7.50	-\$7.50	



Tornado Plot





Sensitivity Analysis

- →From these results, we can say that the NV is most sensitive to changes in space occupied (that is, a 1% change in space occupied makes more difference than a 1% change in the other parameters we explored, at least at the current values for the parameters)
- →If the model gets more complicated (i.e., more NVF parameters), we may remove ingredient cost as a parameter if we deem it to have an insignificant effect on the NV
 →We can use sensitivity analysis to make more informed decisions that will help us maximize the NV most efficiently



Sensitivity Analysis Visualization

 \rightarrow There are two key drawbacks of sensitivity graphs

- 1. Parameter interactivity: only changes one parameter at a time, so doesn't capture *interactions* between parameters
- 2. Locality: Results are limited to a specific range, outside this range parameters may not behave in a similar way



Places you'll use Sensitivity Analysis in the 3PX Project

 \rightarrow Prior to optimization, for the default set of decision variables:

- Explore impact of changing your decision variables on NV
 - will help suggest method of optimizing
- Explore impact of changing other parameters (e.g., conversion factors) on NV
 - will inform which are most important to get right, and how much we can trust the results.

 \rightarrow After optimization, for the optimum set of decision variables:

- Explore impact of changing other parameters (e.g., conversion factors)
 - on NV
 - on which set of decision variable values is optimum (with help of Excel sensitivity report)

